

Imports - Marketing & Distribution:

DO is well known in the market place as a leading Importer, Stockist and Distributor of a wide range of Products- Polymers, Food Additives, Sea Food Preservatives, Chemicals for Resins & Paints, Pigments for Inks & Master Batches, Raw materials for Dental & Health Care, Road Construction Chemicals, Base Metals for components, and Packaging Materials.

With a strong knowledge base of Market in India and nearby countries, and with deep understanding of the specifics & varying requirements of the different Industries we serve DO is in a position to offer specialized marketing services to Our Business Partners to meet their marketing objectives.

DO's main objective is to provide high quality service and support to Customers and Principals alike by providing value added services through:

- Multiple sales models - Indenting, High Seas Sales and Local Warehousing and Sale
- Application support, plant trials, customer education
- Building awareness through regular advertisements in industry journals and participation in important exhibitions
- Emphasis on problem solving and value selling
- Strong penetration among large number of customers
- Logistics, Financial and Custom Clearance support

Company's Business Philosophy & USPs are the main factors contributing to DO's success story.